

Make the market
work for you

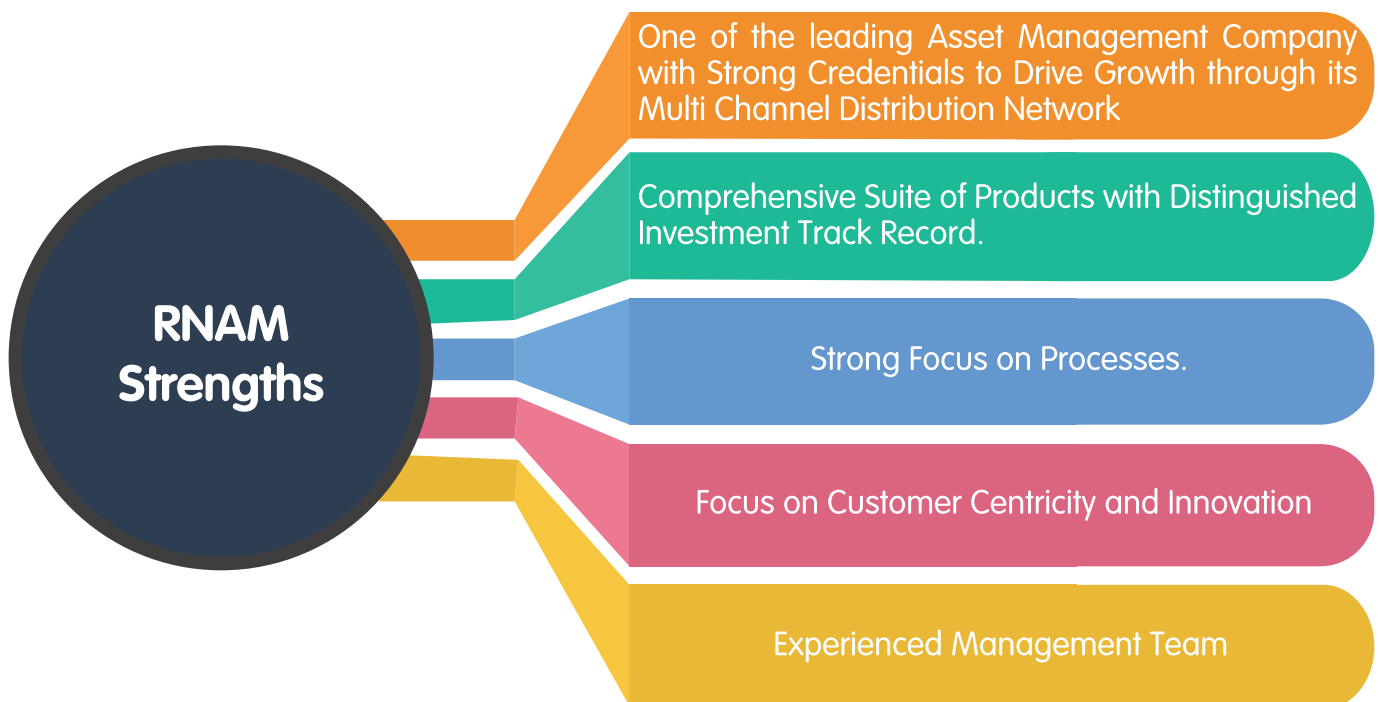


Overview

Reliance Nippon Life Asset Management Limited (RNAM) is one of the largest asset management companies in India. RNAM is involved in managing (i) mutual funds (including ETFs); (ii) managed accounts, including portfolio management services, alternative investment funds ("**AIFs**") and pension funds; and (iii) offshore funds and advisory mandates.

RNAM has a pan-India network across ~290 locations and approximately 75,400 distributors including banks, financial institutions, national distributors and independent financial advisors ("**IFAs**"), as of September 2019. As part of managed accounts business, RNAM provides portfolio management services to high net worth individuals and institutional investors.

RNAM manages offshore funds through its subsidiaries in Singapore and Mauritius and has a representative office in Dubai, which enables RNAM to cater to investors across Asia, Middle East, UK, US, and Europe.



Overview of ETF Business

Take-over of Goldman Sachs AM (India), one of the leading ETF providers in India

Track Record of more than 17 years

**Indian ETF
Industry Pioneer**



- **Over 17 years of managing Indian ETF industry experience**

Pioneer of ETFs in India

First to conceive the concept of a Gold ETF in 2002

First Money Market ETF in the world

First to conceptualize and launch CPSE ETF in 2014

- **Comprehensive range of Equity, Debt & Gold ETF**
- **History of successful product innovation**
- **Managing highest ETF folios in Industry**

Nifty BeES
1st ETF

2001

Liquid BeES
1st Money
market ETF

2003

Gold BeES
1st Commodity
ETF

2007

**Hang Seng
BeES**
1st International
ETF

2010

CPSE ETF
1st Gol ETF

2014

**As a part of CPSE ETF mandate, one NFO &
five series of FFOs were launched**

w.e.f. November 05, 2016 the mutual fund schemes of Goldman Sachs AM (India) have been acquired by RNAM

Nippon India ETFs

**What is an
Exchange Traded
Fund (ETF)?**



ETFs are essentially mutual fund schemes which replicate an index that are listed and traded on an exchange like stocks. ETFs can be bought and sold throughout the trading day. Buying/Selling of ETFs is as simple as buying/selling of any other stock on the exchange allowing investors to take advantage of intra-day price movements. Other advantage of ETFs is that you can buy even one unit and hence take exposure of the entire index at very low amounts.

ETFs can be bought and sold just by a call to the broker or through the online trading account. This provides an opportunity to the investor to respond to changes in the market and even place limit orders while trading.

Thus with ETFs, one can benefit both from the flexibility of a stock as well as diversification of an open ended mutual fund scheme.

Index Investing

(A method to provide fair and consistent share of market returns)

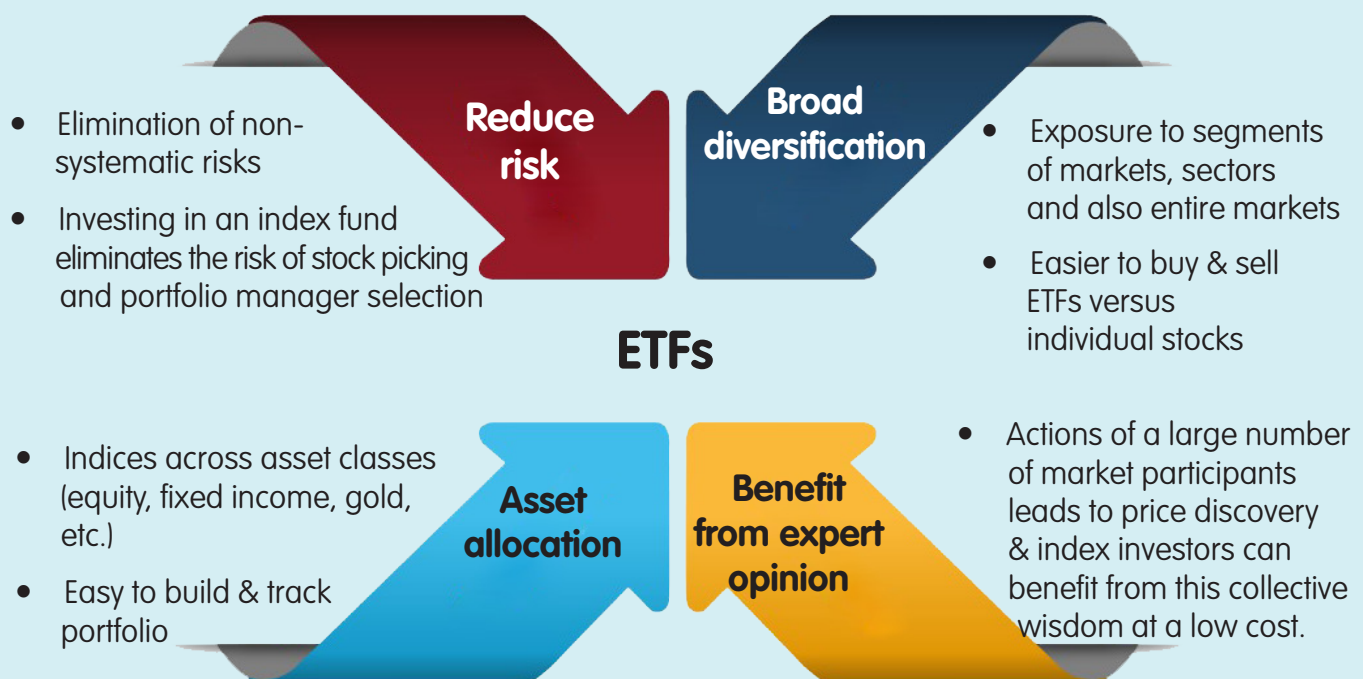
The Arithmetic of Indexing

“The total return of all active equity portfolios must be equal to the total market return minus”



Therefore, the total return on all indexed assets might generally be higher than the total return on all actively managed assets because of lower expenses charged to indexed assets as compared to actively managed assets.

Why you should consider index investing?



Advantages of ETFs



Can be bought/
sold like a stock
on the exchange



Buy and Sell at
real time prices



Ability to put limit
orders



Delivery in your
demat account



Minimum trading
lot just one unit



Lower Expense
ratio, No STT on
purchase of units,
STT on sale of
units is 0.001%

ETFs V/s Stocks & Mutual Fund*

| Functionality | ETFs | Stocks | Mutual Fund Unit |
|---|----------------|--------|------------------|
| Real time trading and pricing throughout market hours | ✓ | ✓ | ✗ |
| Ability to put limit orders | ✓ | ✓ | ✗ |
| Can be traded real time on the Stock Exchange | ✓ | ✓ | ✗ |
| Is Arbitrage possible between Futures and Cash Market | ✓ | ✓ | ✗ |
| Is Diversification possible with a single unit | ✓ | ✗ | ✓ |
| Returns at par with the market/ Index | ✓ [#] | ✗ | ✗ |
| Intra day trading | ✓ | ✓ | ✗ |
| Exit Load | ✗ | ✗ | ✓ |

*open ended mutual fund schemes

[#]subject to tracking errors

Investment Strategies with ETFs

Asset Allocation



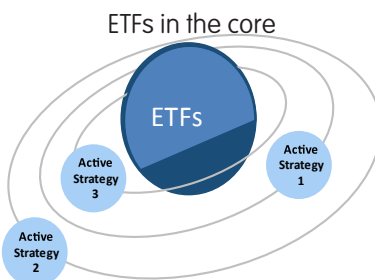
Given ETFs' trading flexibility and ease of transactions, ETFs are particularly good tools for efficient portfolio construction through asset allocation strategy.

Cash Equitisation



ETFs can be a good option for investment of temporary cash positions and can reduce the likelihood of a performance shortfall during transition periods.

Core-Satellite Strategy



ETFs can help to increase diversification within an investment portfolio. The 'core' of ETFs provides a way to reduce the running costs of a portfolio without deviating too much from the benchmark.

The remaining part of portfolio 'satellite' can be actively managed through investment in selected equities or actively managed assets such as other ETFs or mutual funds. The aim can be to generate 'alpha' through picking investments that may outperform the core portion of the portfolio.

Actively Managing a Longer-Term Portfolio with ETFs



ETFs can be used to create a broad diversified portfolio. An investor can use on active management strategies by entering and exiting into wide array of ETFs across themes, sectors and asset classes, instead of simply using buy and hold passive management strategy.

Active Trading With ETFs



ETFs trade intraday, like stocks or bonds; they can be bought and sold real-time in response to market movements. ETFs can be used as the perfect vehicle to move frequently in and out of an entire market or a particular segment niche.

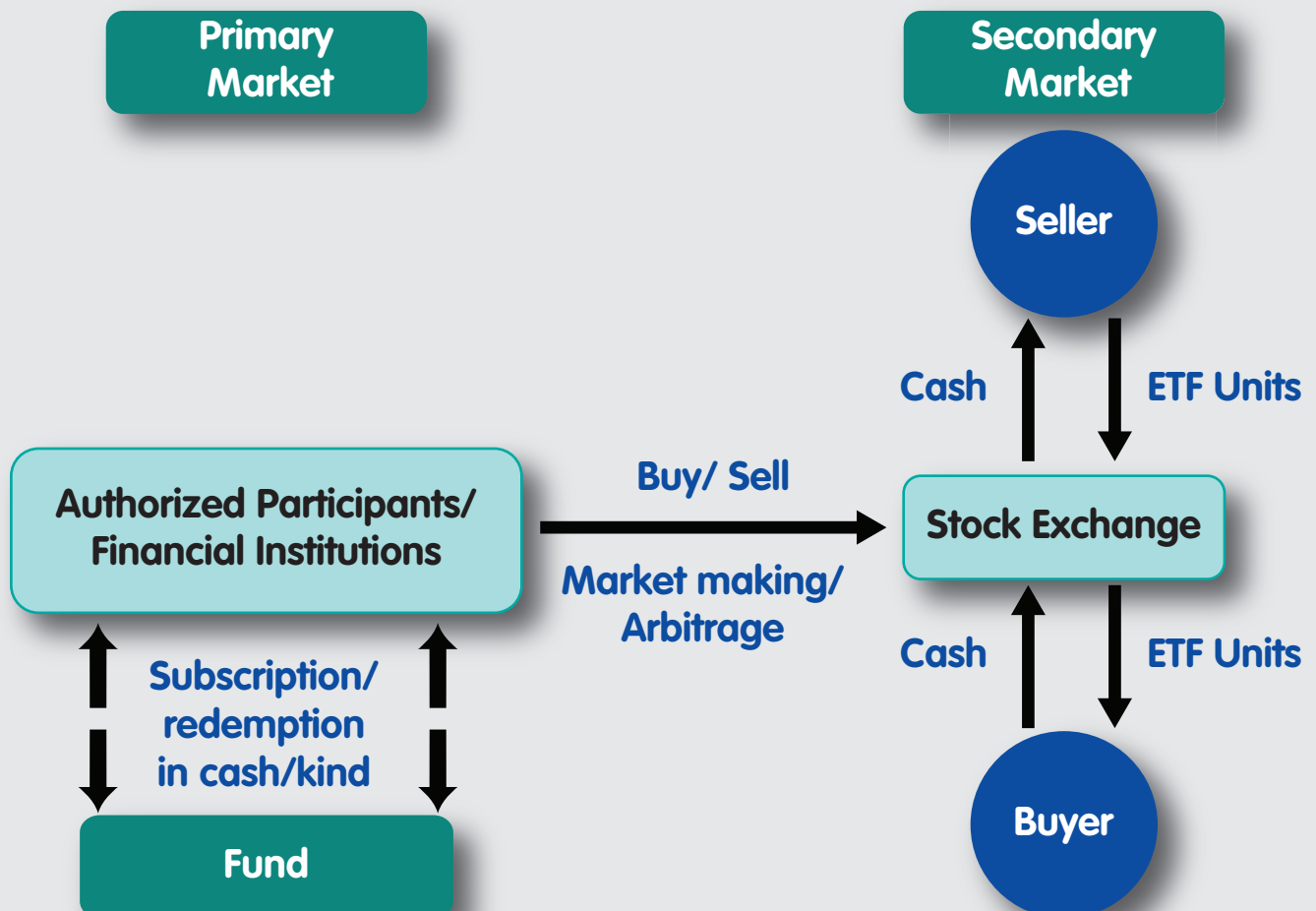
How to Invest in ETFs

Trading in ETFs is very simple. It is similar to how you trade in equity shares. You can trade from your existing trading account with your broker or register yourself with a broker having membership of the NSE/BSE, fill up the KYC form, open a demat account, post margins and then commence trading.

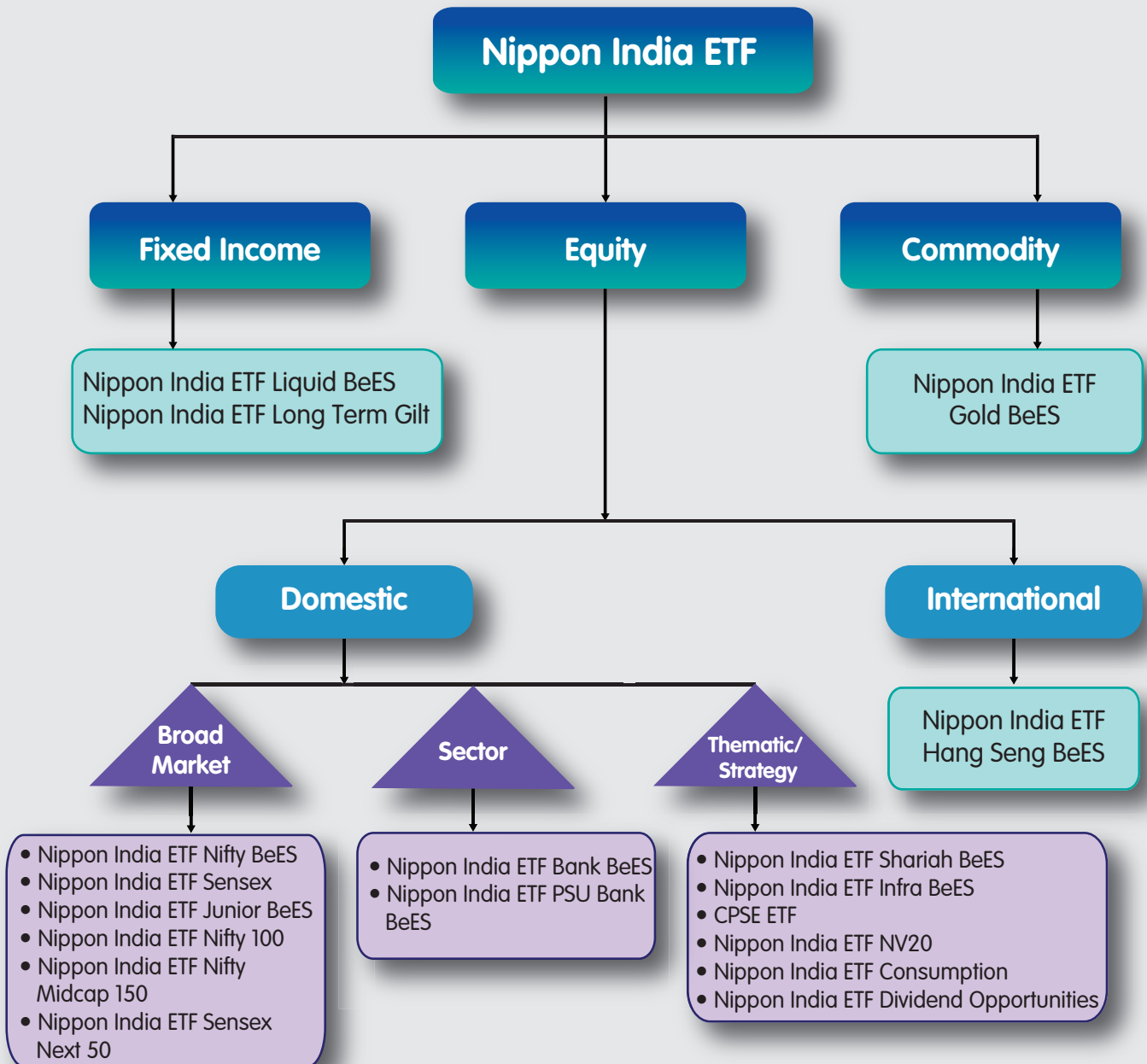


ETFs are in dematerialized form and settled like any other share in the T+2 rolling settlement.

Working Mechanism of ETFs in India



Nippon India ETF Offerings

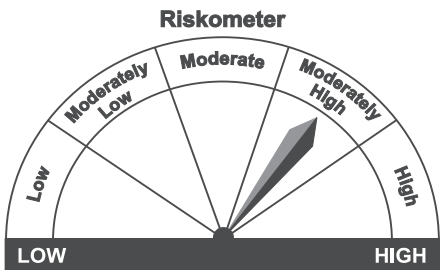
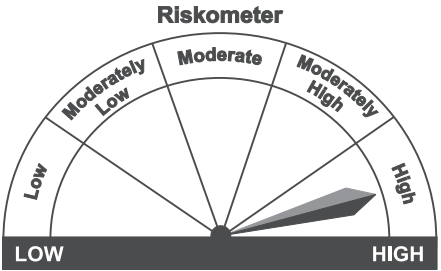


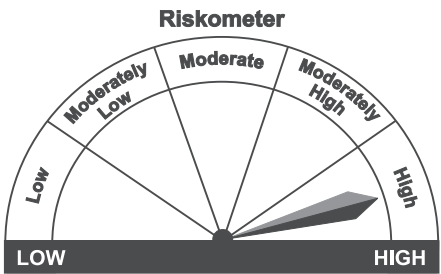
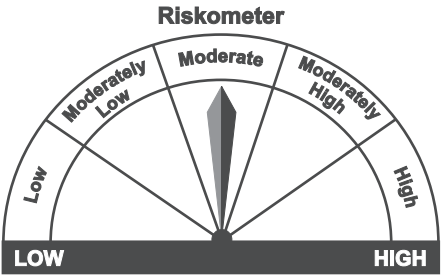
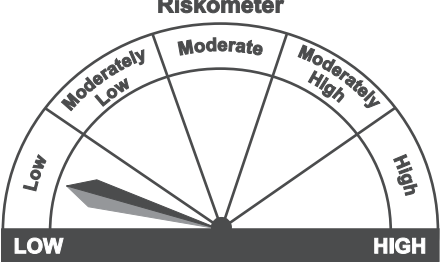
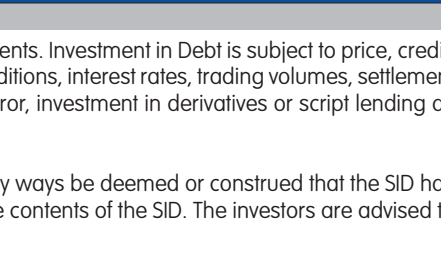
FUNDS AT A GLANCE

| Scheme Name | Inception Date | Exchange Listed | Creation Unit Size (Units) | Benchmark Index | NAV as Value of Index | About Index |
|--|----------------|-----------------|----------------------------|----------------------------|-----------------------|--|
| Equity ETFs | | | | | | |
| Broad Market | | | | | | |
| Nippon India ETF Nifty BeES | 28-Dec-01 | NSE/BSE | 5,000 | Nifty50 TRI | 1/10 | The NIFTY 50 is a diversified 50 stock index accounting for 13 sectors of the economy. The Index represents about 66.8% of the free float market capitalization of the stocks listed on NSE as on March 29, 2019. |
| Nippon India ETF Sensex | 24-Sep-14 | BSE | 10,000 | S&P BSE SENSEX TRI | 1/100 | The S&P BSE SENSEX is India's most tracked index. The index comprise of the 30 largest, most liquid and financially sound companies across key sectors of the Indian economy that are listed at BSE Ltd. |
| Nippon India ETF Junior BeES | 21-Feb-03 | NSE/BSE | 10,000 | Nifty Next 50 TRI | 1/100 | The NIFTY Next 50 Index represents 50 companies from NIFTY 100 after excluding the NIFTY 50 companies. The 50 companies forming part of the index represents broad sectors of the economy. |
| Nippon India ETF Nifty 100 | 22-Mar-13 | NSE/BSE | 100,000 | Nifty 100 TRI | 1/100 | NIFTY 100 is a diversified 100 stock index representing major sectors of the economy. The index represents top 100 companies based on full market capitalisation from NIFTY 500. The NIFTY 100 is a combination of two indices viz. NIFTY 50 and NIFTY Next 50. |
| Nippon India ETF Nifty Midcap 150 | 31-Jan-19 | NSE | 35,000 | Nifty Midcap TRI | 1/100 | NIFTY Midcap 150 represents the next 150 companies (companies ranked 101-250) based on full market capitalisation from NIFTY 500. This index intends to measure the performance of mid market capitalisation companies. |
| Nippon India ETF Sensex Next 50 | 30-Jul-19 | BSE | 110,000 | S&P BSE SENSEX Next 50 TRI | 1/1000 | The S&P BSE SENSEX Next 50 Index represents 50 companies within S&P BSE 100 that are not members of the S&P BSE SENSEX 50. The 50 companies forming part of the index represents broad sectors of the economy. |
| Sector | | | | | | |
| Nippon India ETF Bank BeES | 27-May-04 | NSE/BSE | 1,000 | Nifty Bank TRI | 1/10 | NIFTY Bank Index is an index comprised of the most liquid and large capitalised Indian Banking stocks. The Index comprise of a maximum of 12 companies listed on NSE from the banking sector. The companies that are allowed to trade in F&O will only be eligible to be included in the index. |
| Nippon India ETF PSU Bank BeES | 25-Oct-07 | NSE/BSE | 5,000 | Nifty PSU Bank TRI | 1/10 | The NIFTY PSU Bank Index captures the performance of the PSU Banks. The Index comprise of a maximum of 12 companies listed on NSE. |
| Thematic/Strategic/Smart Beta | | | | | | |
| CPSE ETF | 28-Mar-14 | NSE/BSE | 100,000 | Nifty CPSE TRI | 1/100 | NIFTY CPSE Index has been constructed to facilitate Government of India's initiative to disinvest some of its stake in Central Public Sector Enterprises (CPSEs) through ETF route. The index comprises of select 10 CPSEs representing the Navratnas, Maharatnas & Miniratna of GOI. The weight of the individual constituent is capped at 20%. |

| | | | | | | |
|--|-----------|---------|---------|-------------------------------------|-------|---|
| Nippon India ETF Consumption | 3-Apr-14 | NSE | 60,000 | Nifty India Consumption TRI | 1/100 | The index is diversified portfolio of companies representing the domestic consumption sector which includes sectors like Consumer Non-durables, Healthcare, Auto, Telecom Services, Pharmaceuticals, Hotels, Media & Entertainment, etc. The Index comprises of maximum of 30 companies listed on the NSE. The weight of the individual constituent is capped at 10% and companies with domestic operating revenue of more than 50% are only considered for inclusion in the index. |
| Nippon India ETF Infra BeES | 29-Sep-10 | NSE | 5,000 | Nifty Infrastructure TRI | 1/10 | NIFTY Infrastructure Index comprises of maximum of 30 stocks and includes companies belonging to Telecom, Power, Port, Air, Roads, Railways, shipping and other Utility Services providers. The companies that are allowed to trade in F&O will only be eligible to be included in the index. |
| Nippon India ETF Shariah BeES | 18-Mar-09 | NSE/BSE | 10,000 | Nifty50 Shariah TRI | 1/10 | Current constituents of the NIFTY 50 index are screened for Shariah compliance, those that are compliant form the NIFTY50 Shariah index. IISL has contracted with Taqwaa Advisory and Shariah Investment Solutions (TASIS) to provide Shariah screens and filter the stocks based on these screens. The NIFTY 50 index includes the largest and most liquid companies listed on the National Stock Exchange. Currently the index comprises of 15 companies listed on NSE. |
| Nippon India ETF Dividend Opportunities | 15-Apr-14 | NSE | 75,000 | Nifty Dividend Opportunities 50 TRI | 1/100 | The index is designed to provide exposure to high yielding companies listed on NSE while meeting stability and tradability requirements. The index comprises of top 50 companies ranked by annual dividend yield. The weights of the constituent is capped at 10%. |
| Nippon India ETF NV20 | 18-Jun-15 | NSE | 3,000 | Nifty50 Value20 TRI | 1/10 | NIFTY50 Value 20 is a diversified 20 stock index providing exposure to 8 broader sectors of the economy. Companies must form part of NIFTY 50 Index to be included in the index, companies are then selected on the basis of ROCE (Return on Capital Employed), PE, PB and Dividend yield (DY). The weight of the individual constituent is capped at 15%. |
| International | | | | | | |
| Nippon India ETF Hang Seng BeES | 9-Mar-10 | NSE/BSE | 2,500 | Hang Seng TRI | 1/100 | The Hang Seng Index ("HSI") is one of the earliest stock market indexes in Hong Kong. The HSI constituent securities are grouped into Finance, Utilities, Properties, and Commerce. The number of constituents in the index is fixed at 50 and the weight of the individual constituent is capped at 10% |
| Commodity ETF | | | | | | |
| Nippon India ETF Gold BeES | 8-Mar-07 | NSE/BSE | 1,000 | Domestic Prices of Gold | NA | Domestic Prices of Gold |
| Debt ETFs | | | | | | |
| Nippon India ETF Long Term Gilt | 5-Jul-16 | NSE | 250,000 | NIFTY 8-13 yr G-Sec Index | 1/100 | NIFTY 8-13 yr G-Sec index is constructed using the prices of top 5 (in terms of traded value) liquid GOI bonds with residual maturity between 8 to 13 years and have outstanding issuance exceeding Rs.5000 crores. Liquidity of the bond has a weight of 40% and outstanding amount has weight of 60%. The index is reviewed on monthly basis. |
| Nippon India ETF Liquid BeES | 8-Jul-03 | NSE/BSE | 2,500 | NIFTY 1D Rate Index | NA | The objective of NIFTY 1D Rate index is to measure the returns generated by market participants lending in the overnight market. The index uses the overnight rate provided through "Triparty Repo Dealing System (TREPS)" for computation of index values. |

PRODUCT LABEL

| Scheme Name | This Product is suitable for Investors who are Seeking* | |
|--|--|---|
| Nippon India ETF Nifty BeES An Open Ended Index Exchange Traded Fund | <ul style="list-style-type: none"> Long-term capital appreciation Investment in Securities covered by Nifty 50 Index. |  <p>Riskometer</p> <p>LOW HIGH</p> <p>Investors understand that their principal will be at Moderately High risk</p> |
| Nippon India ETF Sensex An Open Ended Index Exchange Traded Fund | <ul style="list-style-type: none"> Long term capital growth Investment in equity and equity related securities and portfolios replicating the composition of S&P BSE Sensex Index, subject to tracking errors. | |
| Nippon India ETF Junior BeES An Open Ended Index Exchange Traded Fund | <ul style="list-style-type: none"> Long-term capital appreciation Investment in Securities covered by Nifty Next 50 Index. | |
| Nippon India ETF Nifty 100 An Open Ended Index Exchange Traded Fund | <ul style="list-style-type: none"> Long term capital growth Investment in equity and equity related securities and portfolios replicating the composition of Nifty 100 Index, subject to tracking errors. | |
| Nippon India ETF Nifty Midcap 150 An Open Ended Index Exchange Traded Fund | <ul style="list-style-type: none"> Long term capital growth Investment in equity and equity related securities and portfolios replicating the composition of Nifty Midcap 150 Index, subject to tracking errors. | |
| Nippon India ETF Sensex Next 50 An Open Ended Index Exchange Traded Fund | <ul style="list-style-type: none"> Long term capital appreciation Investment in equity and equity related securities and portfolios replicating the composition of S&P BSE Sensex Next 50 Index, subject to tracking errors. | |
| Nippon India ETF Shariah BeES An Open Ended Index Exchange Traded Fund | <ul style="list-style-type: none"> Long-term capital appreciation Investment in Securities covered by Nifty50 Shariah Index. | |
| Nippon India ETF NV20 An Open Ended Index Exchange Traded Fund | <ul style="list-style-type: none"> Long term capital growth Investment in equity and equity related securities and portfolios replicating the composition of Nifty 50 Value 20 Index, subject to tracking errors. | |
| Nippon India ETF Gold BeES An Open Ended Index Exchange Traded Fund | <ul style="list-style-type: none"> Portfolio diversification through asset allocation. Investment in physical gold |  <p>Riskometer</p> <p>LOW HIGH</p> <p>Investors understand that their principal will be at High risk</p> |
| Nippon India ETF Bank BeES An Open Ended Index Exchange Traded Fund | <ul style="list-style-type: none"> Long-term capital appreciation Investment in Securities covered by Nifty Bank Index. | |
| Nippon India ETF PSU Bank BeES An Open Ended Index Exchange Traded Fund | <ul style="list-style-type: none"> Long-term capital appreciation Investment in Securities covered by Nifty PSU Bank Index. | |
| CPSE ETF An Open-ended Index Exchange Traded Scheme | <ul style="list-style-type: none"> Long-term capital appreciation Investment in Securities covered by the Nifty CPSE Index. | |
| Nippon India ETF Consumption An Open Ended Index Exchange Traded Fund | <ul style="list-style-type: none"> Long term capital growth investment in equity and equity related securities and portfolios replicating the composition of Nifty India Consumption Index, subject to tracking errors. | |
| Nippon India ETF Infra BeES An Open Ended Index Exchange Traded Fund | <ul style="list-style-type: none"> Long-term capital appreciation Investment in Securities covered by Nifty Infrastructure Index. | |

| | | |
|---|---|---|
| Nippon India ETF Dividend Opportunities An open ended Index Exchange Traded Fund | <ul style="list-style-type: none"> Long term capital growth Investment in equity and equity related securities and portfolios replicating the composition of Nifty Dividend Opportunities 50 Index, subject to tracking errors. |  <p>LOW HIGH</p> <p>Investors understand that their principal will be at High risk</p> |
| Nippon India ETF Hang Seng BeES An Open Ended Index Exchange Traded Fund | <ul style="list-style-type: none"> Long-term capital appreciation Investment in Securities covered by Hang Seng Index. |  <p>LOW HIGH</p> <p>Investors understand that their principal will be at High risk</p> |
| Nippon India ETF Long Term Gilt An Open Ended Index Linked Exchange Traded Fund | <ul style="list-style-type: none"> Income over long term. Investments in Gilt Securities replicating the composition of Nifty 8-13 yr G-Sec Index, subject to tracking errors |  <p>LOW HIGH</p> <p>Investors understand that their principal will be at Moderate risk</p> |
| Nippon India ETF Liquid BeES An open ended liquid scheme, listed on the Exchange in the form of an ETF, investing in Tri-Party Repo/Repo & Reverse Repo with daily Dividend and compulsory reinvestment of Dividend | <ul style="list-style-type: none"> Current income with high degree of liquidity. Investment in Tri-Party Repo/Repo & Reverse Repo predominantly & Money Market Instruments. |  <p>LOW HIGH</p> <p>Investors understand that their principal will be at Low risk</p> |
| *Investors should consult their financial advisers if in doubt about whether the product is suitable for them. | | |

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